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To Whom It May Concern:

This letter is being written in support of Mr. Cam Plaisier and his proposed business referred to as Clear Rail Consulting.

Toepfer International is one of the largest agricultural trading houses in the world with annual sales of 40 million tonnes, our ocean vessel annual movement exceeds 50 million tonnes per year. We specialize in purchasing, sale and movement of grains, oilseeds, feedstuffs and fertilizer products worldwide. Founded in 1918 in Hamburg, Germany we have 50 worldwide locations, our Canadian Headquarters in Winnipeg started in 1974.

Toepfer International prides itself with a reputable and very solid working relationship within the Canadian grain industry and work closely with all of the major grain, oilseed and processing organizations.

Rail related issues concerning level of service and overall quality of service have always been in the forefront of the entire industry. Currently shippers have limited avenues/tools to track these service related failures, however companies are forces to pay vessel demurrage rates of more than USD40,000 per day because of poor rail service which costs this industry millions of dollars per year .

The introduction of a highly specialized company such as Clear Rail would be a welcomed addition and valuable tool to not only the grain industry, but to all railroad based shippers.

We fully support this venture and feel that it will be in great demand once marketed effectively.

Sincerely

Lawrence Yakielashek

General Manager & Vice-President